



## Sage Growth Partners, LLC

David Kovel Chief Information Officer



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**DAVID KOVEL, Chief Information Officer of Sage Growth Partners (SGP),** is a respected health care technology and operations leader with deep expertise in the areas of technology architecture, information systems planning, strategic deployment of information technology, operational and business process improvement, application development and implementation, business sourcing services integration, organization development and change management.

A seasoned health care technology practitioner, Mr. Kovel has served as a senior executive for a number of health care and related organizations. He has acted as the interim CIO and senior technology leader for a number of SGP clients.

As a health care domain expert, Mr. Kovel blends an ability to see the big picture while maintaining his passion for the tactical details that ensure programmatic success.

Mr. Kovel is also a member of the technology faculty at the Carey Business School of the Johns Hopkins University, teaching Carey MBA students.

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## REPRESENTATIVE ACCOMPLISHMENTS

**Interim CIO for Independent Physician Solutions**, the managed service organization for Sisters of Charity Health System in Cleveland, OH serving communities in Cleveland, Canton, and Columbia, SC. Independent Physician Solutions was a start-up organization that installed GE Centricity CPS practice management and electronic medical records. The organization supported installation and support for 90 employed and affiliated physicians. The engagement required organizational development, network and systems architecture design, project management, and system delivery services.

**Served as program and project manager for EPIC Management's installation of GE Centricity EMR** for a 185 physician multi-specialty practice in Southern California. Managed development of full MSO model support organization, coordinated multiple installation teams, provided leadership for positive vendor-client relationship, developed business and technology model for extending infrastructure to physician organizations outside initial implementation.

**Interim Information Technology leader for Capital Digestive Care**, a 55 physician Gastroenterology and Pathology organization. Implemented and supported full IT architecture for central billing office and revenue cycle management, coordinated outsourced vendor relationships, managed migration to electronic prescribing for 14 practice locations, and installed patient portal services. Lead organization through enterprise EMR selection process, project management of implementation to follow.

**Virtual Chief Information Officer for Colonial Healthcare**, a third-party administrator of health claims. Installed Ingenix's Powertrak application for largest worker's compensation carrier in Maryland and integrated claims processing and multiple provider networks for Alliant Insurance and their clients.

**Installed, converted, and supported 70 medical practices** using Medical Manager for in-house and billing outsourced services. Implemented Lotus Notes as management tool for Help Desk support. Fully integrated EDI with claims clearinghouses.

**Lead design team for Kaiser Permanente for the development of comprehensive medical data warehouse** covering seven subject areas. Installed, integrated, and trained employees in use of Informatica, a sophisticated ETL tool for data migration and data warehouse construction. Subject areas included: medical, radiology, pharmacy, hospital, surgery scheduling, finance, membership, and provider credentialing.

**Provided project management, design and architecture leadership to a 100-physician group implementation of leading PM/EMR application**, including integration of third-party applications and multiple trading partners.

**Served as Kaiser Permanente – Mid Atlantic's representative for Epic Systems EMR integration**. Managed data warehousing integration issues, including architecture, coding structures, reporting, and disaster-recovery.

**Implemented a PPO integration strategy** for a workers' compensation insurance organization. Redesign of business workflow led to re-engineering medical bill pay department. Implemented automation of business rules processes. Organization achieved \$2.7M annual medical savings due to effort.

**Implemented electronic medical bill processing at workers' compensation insurance organization**. Negotiated contract relationship with third-party clearinghouse and provided system architectural design, project management, and business process re-engineering.

**Created Workers' Compensation Institute for analysis of work related injuries.** This data warehousing initiative coordinated the efforts of IWIF, University of Maryland Medical School and University of Maryland Baltimore County.

**Re-engineered TPA claims organization** migrating from proprietary in-house system to full integration of CSC PowerMHS on IBM AS300 DB2 platform.

**Developed Informix-based healthcare data warehouse** and used Cognos OLAP toolset on IBM RS6000 hosted system. Customers included large metropolitan health systems, clinics, and private physician practices.

**Installed medical records tracking system for Greater Baltimore Medical Center's Community Health Center** using bar-coding technologies and integrating with practice management system.

**Developed traffic accident analysis software** that includes over fifty mathematical models for accident reconstructionists. This is a web-based vertical portal.

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## AFFILIATIONS AND AWARDS

Healthcare Information and Management Systems Society (HIMSS)

American Medical Informatics Association (AMIA)

Association for Computing Machinery (ACM)

The Data Warehouse Institute (TDWI)

Medical Group Management Association (MGMA)

Practitioner Faculty member, Carey Business School, The Johns Hopkins University

Guest Lecturer, Georgetown University

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## BACKGROUND

Mr. Kovel was previously Chief Information Officer at Lighthouse Risk Solutions; Director of Health Services at Injured Workers Insurance Fund; Data Warehouse Architect at Kaiser Permanente; Chief Information Officer at Ascendia Healthcare; Vice-President Information Systems at Coastal Physicians Group; and Assistant Director of the Office of Institutional Research at the University of Maryland, Baltimore County.

Mr. Kovel received a Bachelor of Arts from University of Maryland and a Master of Information Systems Management from UMBC and is a Certified Professional in Healthcare Information and Management Systems (CPHIMS).

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