



Sage Growth Partners, LLC

John Traynor, Principal



JOHN TRAYNOR

Principal

JOHN TRAYNOR, a Principal at Sage Growth Partners (SGP) is a proven health care leader with over 20 years of experience in operational consulting, business process analysis, process improvement and strategic planning

Mr. Traynor has worked in acute and rehabilitation hospitals, senior living and LTC Pharmacy organizations. He also has extensive experience in EMR implementations, contract negotiations and project management for large-scale health care organizations.

REPRESENTATIVE ACCOMPLISHMENTS

Provided leadership and senior level management, operational guidance, and IT optimization strategy to national healthcare organizations throughout the country.

Conducted multiple business process, workflow, IT infrastructure and gap analysis sessions to determine the current environment and organizational needs.

Developed internal workgroups to discuss, assess and provide solutions related to the impact, risk, compliance, business continuity and overall organizational transformation that result from the various IT projects and systems.

Managed vendor relationships and contract negotiations and provided input and recommendations to senior level management.

Processed, analyzed and assessed the selection criteria data and developed a process to determine the long and short list vendors.

Developed IT and vendor functional and operational requirements documents to gather selection information used to determine the vendors capabilities.

Developed Findings and ROI recommendation reports.

Provided consulting and guidance with vendor software and systems evaluations, functional specifications and side by side comparisons for EMR software and IT solutions for national healthcare organization that owned and operated sub-acute, rehab, post-acute facilities and LTC pharmacies.

Managed and conducted workflow and business process analysis for multiple senior care and LACH organizations.

Developed multiple Gap analysis documents to identify the gaps between the current clinical, financial and IT system functionality and reporting capabilities to determine the requirements for new system functionality and enhanced processes.

Conducted a Gap Analysis for an existing HBS LTACH system and the required functionality and needs of the facility staff and administration.

Developed a Gap document for the operational processes in a large senior care organization.

Managed the re-engineering effort for the business processes and policies and procedures of a multi facility senior care organization.

Managed large scale full life cycle system implementation efforts for national acute and post-acute organizations.

Responsible for developing the implementation approach and methodology, MS project plans, communication plans and applicable project tools for large scale software and hardware implementation of the Financial, Clinical, Point of Care and EMR systems.

Successfully managed all project related activity and resources for 300+ acute, sub-acute and post-acute facilities nationwide.

Managed document management transition and conversion projects for institutional pharmacies throughout the country.

Managed and coordinated the Acquisitions and Divestiture transitions for the pharmacy division of a national senior care provider.

Re-defined the project management strategy project tools and implementation methodologies for a larger national senior care system vendor.

Conducted multiple project management workshops and seminars on how to effectively and successfully manage large scale healthcare IT projects.

Developed senior management reports and provided board level reporting for several large scale projects.

BACKGROUND

Mr. Traynor received his BA degree in political science from the University of Maryland with a focus on English and leadership.
